

加京鼎精密科技

Foxsemicon Investor Presentation

Operation Profile

Stanley Lu Spokesman

- Company Profile
- Development strategy
- Operation Performance
- Q&A

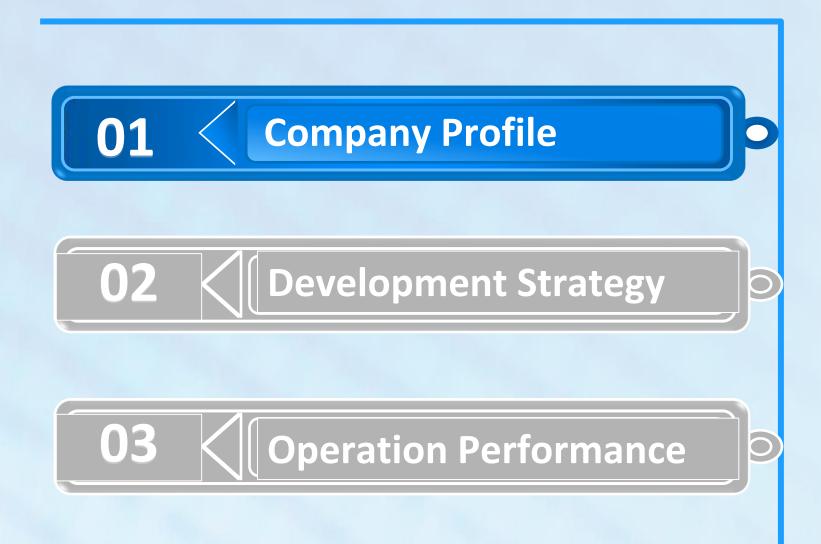
Kevin Chiu CEO

Frank Chen CFO

Stanley Lu Spokesman

- We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding our financial conditions and business strategies. We have based these forward-looking statements on our current expectations and projection are reasonable, such forward-looking statements are inherently subject to risk, uncertainties, and assumptions about us.
- We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risk, uncertainties and assumptions, the forward-looking events in the conference might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.







Foxsemicon



Established: 2001/04/26

Listed on Taiwan Stock Exchange: 2015/7

Capital: NT\$ 827 million

Chairman: Young Liu CEO: Kevin Chiu

Business:

- Semiconductor equipment (Contract Manufacturing)
- Automation equipment (Total Solution Provider)

[Headquarter] Hsinchu Science Park, TW Fiti - Chunan



[Manufacturing Sites] Shanghai, CN Fiti - Songjiang



[Manufacturing Sites] Jiangsu, CN Fiti - Kunshan



Sales Office CA & TX, US Fiti - San Jose & Austin





2001-2005

2006-2015

2007

Ranked 578th out of Taiwan Great 1000 Manufacture Company 2012

Automation Technology certified by Taiwan Government 2013

Supplier Performance | awarded by world's leading semiconductor equipment provider

2014

ISO ISO-13485 Certified 2015

IPO on Taiwan Stock Exchange

2016~

2016

Supplier Aftermarket Collaboration | awarded by world's leading semiconductor equipment provider 2017

Contract Manufacturing supplier of the year | and | Global Services Accelerated Growth and Performance awarded by world's leading semiconductor equipment provider 2018

Contract Manufacturing supplier of the year | awarded by world's leading semiconductor equipment provider 2019

☐ Best in Class Performance. ☐ awarded by world's leading semiconductor equipment provider (For three consecutive years to obtain)

2001

Foxsemicon Company setup in Chunan

2002

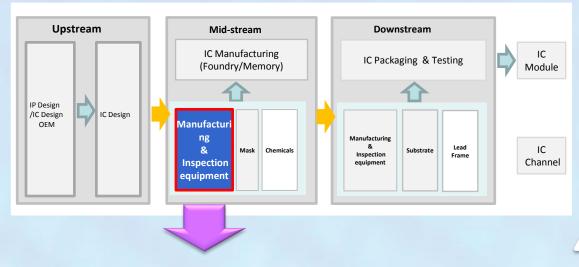
Approved vendor certified by the largest semiconductor equipment maker of the world 2003

Hsinchi Science Park HQ setup 2005

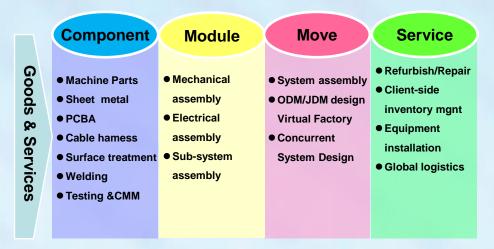
Shanghai, China Manufacture Center setup

			_	
Title	Name	Experience		
Chairman	Young Liu	General Manager of Semiconductor Business Group of Hon Hai Precision Industry Group Director, Sharp Corporation Chairman, Fu Tai Kang Electronics Development (YanTai) Ltd.	>30	
CEO	Kevin Chiu	Manager of Prosys Technology Integration, Inc. Manager of Sales department of ASYST/PST	>20	
CSO	Jackson Huang	Chairman, Prosys Technology Integration, Inc. Vice President, Sales department of ASYST/PST	>25	
Senior Vice President of R&D Dept.	Cheng-Tsu Fu	Director, SIMPLO TCHNOLOGY CO., LTD. Associate Professor, National United University	>25	
Associate vice president of R&D Dept.	Kai Huang	Sr. Engineer of Prosys Technology Integration, Inc. Deputy Engineer, ITRI	>20	
Vice President of Product Engineering Dept.	Scott Wang	Manager, GONGIN PRECISION INDUSTRIAL CO.,LTD	>20	
CFO	Frank Chen	CFO, Promise Technology, Inc. Vice President, Foxsemicon Integrated Technology Inc. Controller, Applied Materials Taiwan	>30	
Sr. Manager of Account Dept.	Deborah Chung	Foxsemicon Integrated Technology Inc.	>15	

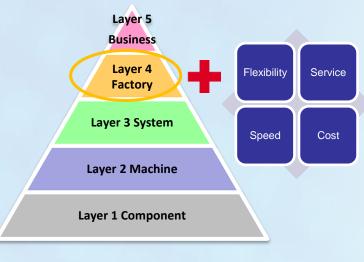
Semiconductor front-end process equipment



Contract Manufacture Business Model



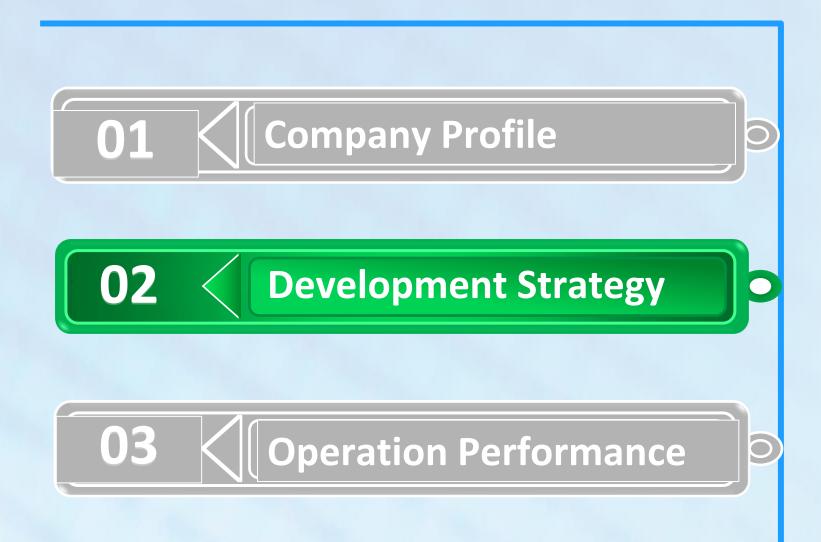
Automation equipment











Semiconductor equipment manufacturing

Manufacturing Service Center

- Production of semiconductor equipment consumables and spare parts
- Repair and maintenance of equipment systems and modules
- Logistics management of parts supplies

Technical Service Center

- Assembling and adjusting precision semiconductor equipment
- Production of precision high cleanliness semiconductor equipment components
- Semiconductor equipment grade precision surface treatment

Equipment R & D Center

- Fab automation equipment design and development capabilities
- Joint equipment development with international companies



Key spare parts and consumable services



Equipment repair and renovation services



prevention solution









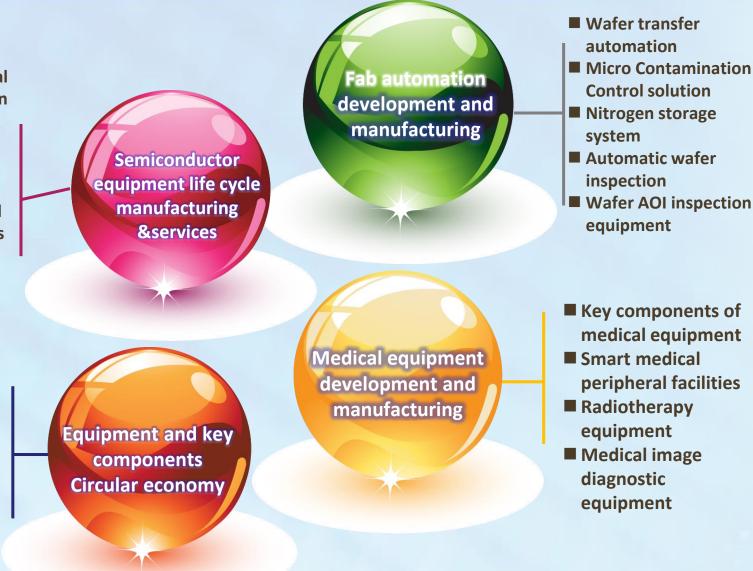


Im Industry Development Strategy

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- Semiconductor Capital Equipment Production
- Etching / Thin Film Process Module
- Vacuum Transfer Module
- Vacuum chamber and precision components
- Solar cell equipment

- Critical process spare parts
- Refurbishment of critical process equipment

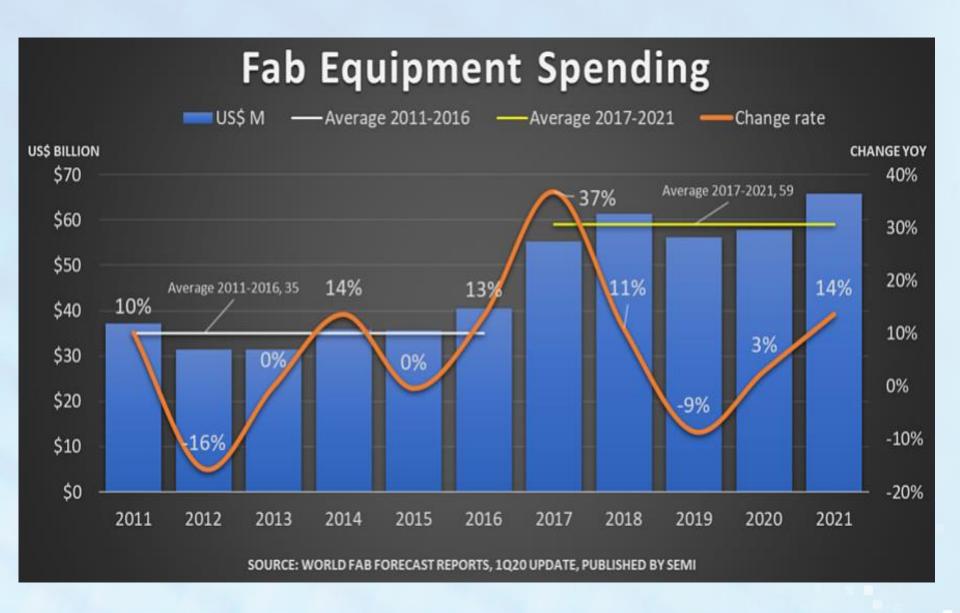


Deeply cultivate the core technology

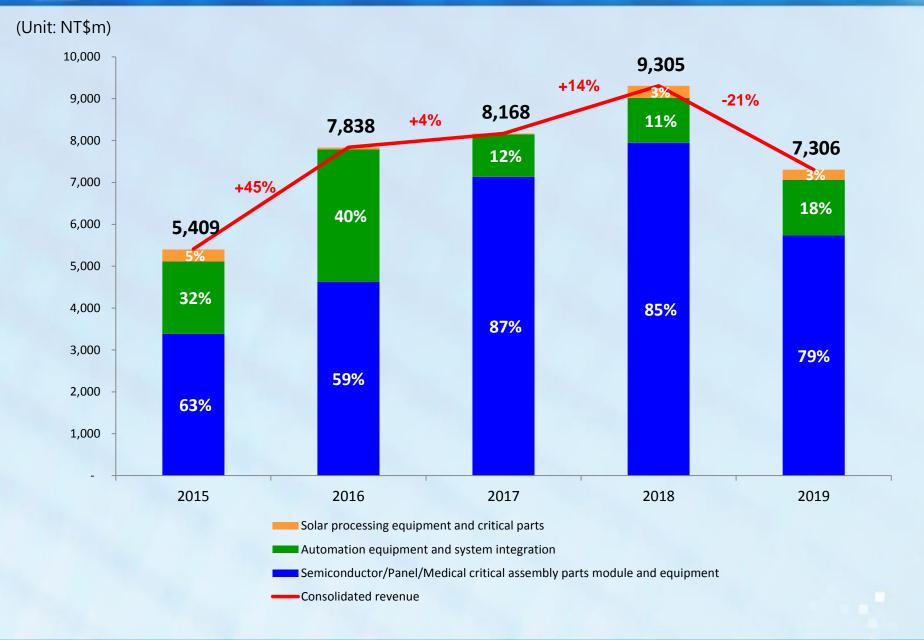




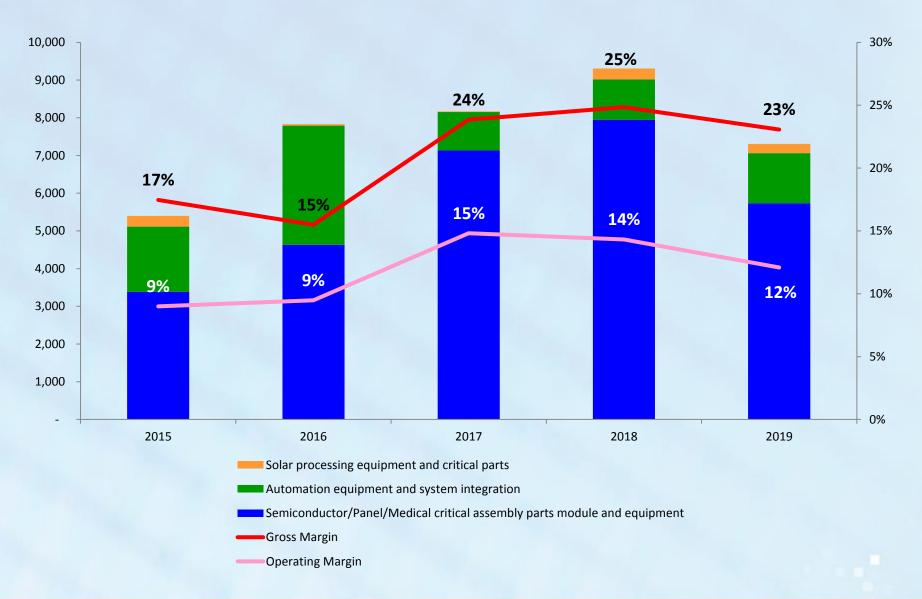






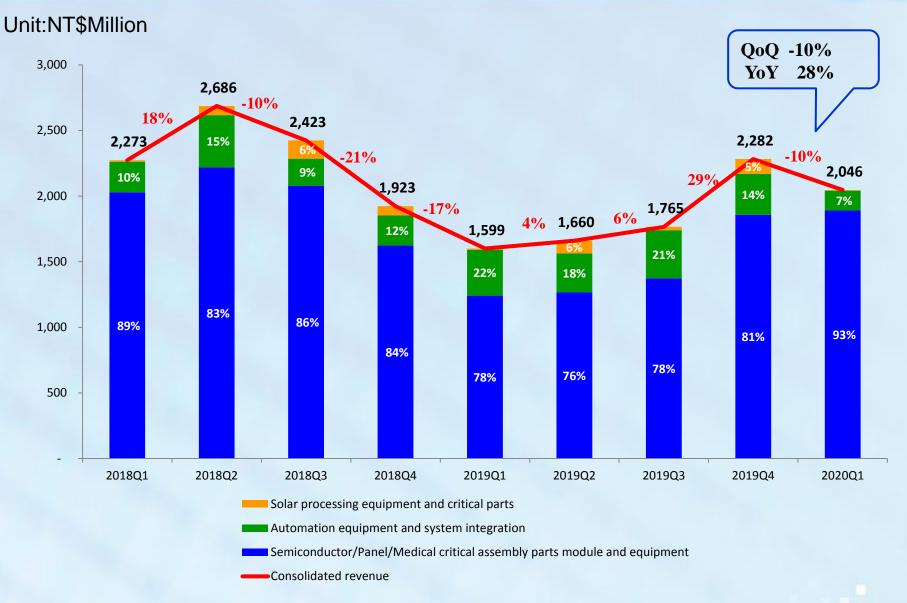


(Unit: NT\$m)



Consolidated Revenue Trend

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Note: 2020Q1 revenues are internal data and have not be audited by CPA



2019 Consolidated Statement of Income

Unit: NT\$ K	2019Q1-Q4	2018Q1-Q4	YoY	
Operating revenue	7,305,825	9,304,949	-21 %	
Gross Profit margin	23%	25%	-2 ppts	
Operating expense	(801,053)	(979,437)	-18%	
Net operating profit	883,801	1,332,640	-34%	
Net operating profit %	12%	14%	-2 ppts	
Non-operating revenue & expense	(85,942)	100,435	-186%	
Net profit before tax	797,859	1,433,075	-44%	
Net profit before tax %	11%	15%	-4 ppts	
Less: Income tax expense	(150,593)	(270,414)	-44%	
Net profit for the period	647,266	1,162,661	-44%	
Net profit for the period %	9%	12%	-3 ppts	
EPS (NTD) ^{Note}	7.85	14.06	-44%	
Weighted-average outstanding shares(k)	82,688	82,688		

Note: The EPS has been adjusted in according with the stock dividend distributed in prior year

Unit: NT\$

Year	2015	2016	2017	2018	2019(註)
EPS (Before stock dividends)	8.11	9.05	13.63	14.06	7.85
Cash DPS(NT\$)	4	4	6	7	4
Stock DPS(NT\$)	-	0.5	0.5	-	-
Total	4	4.5	6.5	7	4
Payout ratio(%)	49%	50%	48%	50%	51%

Note: The appropriations of earnings for 2019 are to be presented for approval in the Fiti's shareholders' meeting to be held on May 28, 2020 (expected).



Recap of Recent Major Events

- COVID-19 response
 - FITI established an epidemic prevention team in 2020/1/26, with CEO as the commander.
 - The mainland factory has resumed work since 2/10. As of mid-March, the mainland factory has been completely restored.
- FITI Chunan No. 2 Factory Plant Design was submitted for review.
- FITI Board of Directors Proposes NT\$4 Cash Dividend per Share and Approves the Convening of the 2020 Annual Shareholders' Meeting on May 28, 2020.
- FITI Board of Directors has approved the shortlist for the next board of directors, with all existing directors and independent directors remaining in office.
- Optimistic outlook for the second quarter performance.



Thanks for your attention.

京鼎精密科技股份有限公司 Foxsemicon Integrated Technology, Inc.